

The 2into3 Quarterly Recruitment Monitor

Q2 2017

*2into3,
Pembroke Hall,
38/39 Fitzwilliam Square,
D02NX53
+353 1 234 3101
www.2into3.com*

The 2into3 Quarterly Recruitment Monitor tracks trends and provides insight on management level recruitment in the not-for-profit sector on a quarterly basis.

Recruitment Overview

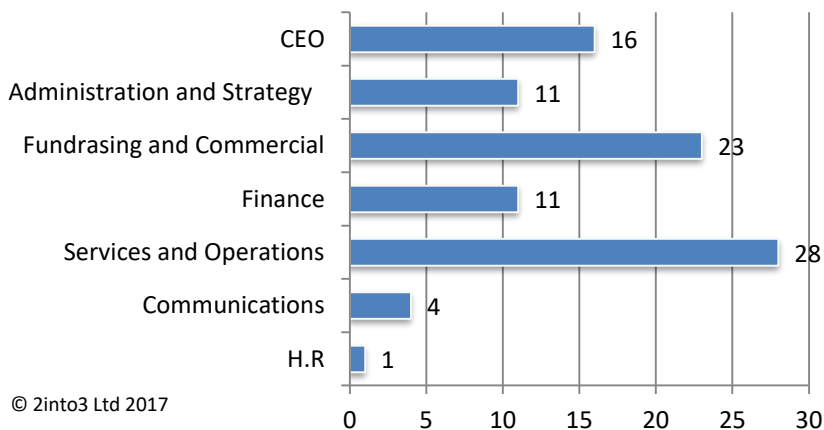
Management roles in the not-for-profit sector:

94



Increase of 15% on Q1

Roles Advertised by Function



© 2into3 Ltd 2017

- Services and Operations roles were the most popular in Q2 in contrast to Q1 where Fundraising and Commercial roles were in greatest demand.
- Finance roles have increased almost threefold on Q1.
- There has been a reduction in Communications roles compared to Q1

Full Time Roles **84**

Fixed Term **25**

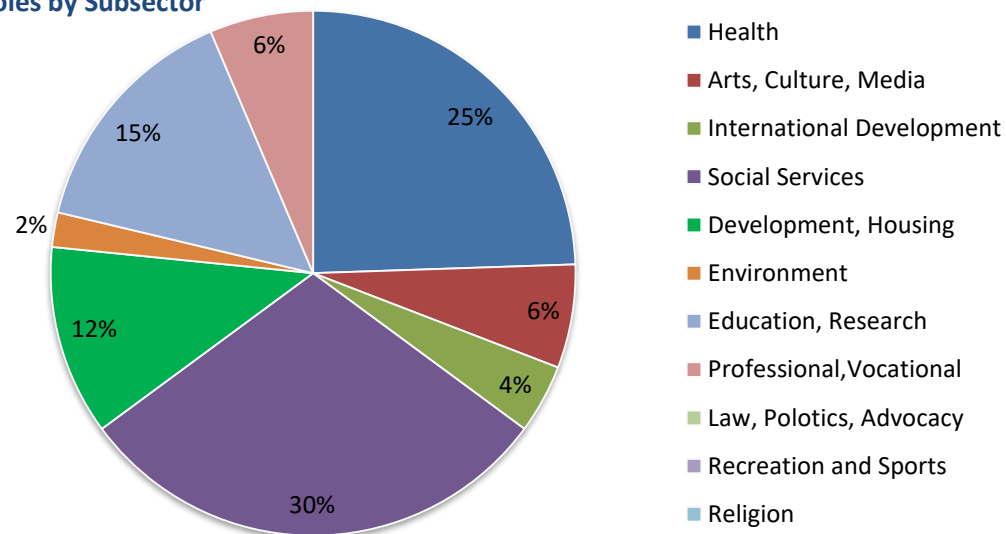
Part Time Roles **10**

Permanent **69**

Recruitment by Subsector

In Q2 Social Services is the largest subsector at 30% followed by Health at 25%. Education and Research has seen a threefold increase on Q1. Compared to Q1, Development and Housing remains at 12%

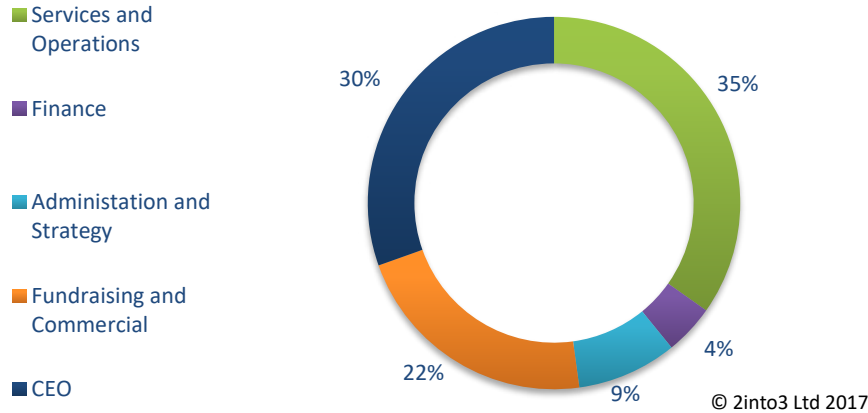
Roles by Subsector



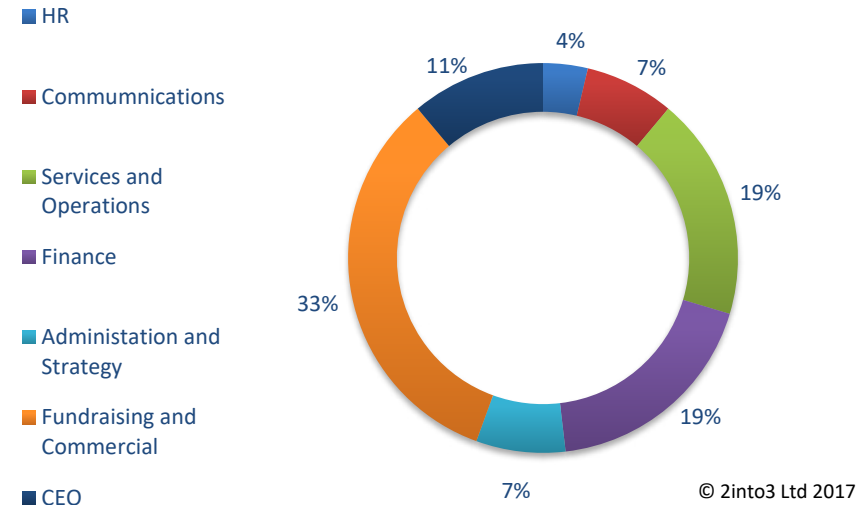
© 2into3 Ltd 2017

Subsector Highlights

Roles in the Health Subsector



Roles in the Social Services Subsector



Methodology

The information from for this report has been collated from the following sources:

- Active Link
- Irishjobs.ie
- Irish Times Executive Jobs
- The Charities Institute of Ireland
- The Wheel

About 2into3

2into3 offers a specialist recruitment service. Our experience allows us to recognise the needs of organisations and the ever increasing demand on the capabilities of top level executives.

This commitment to the sector gives a unique insight into the complex challenges and constraints leaders are expected to contend with when managing the increasing need for effectiveness and efficiency within this environment.

2into3's knowledge, reputation, expertise and processes ensures that we can deliver for our clients. In 2016 2into3 filled 17 senior roles, securing an average of 37 applications for all recruitment assignments.

In the case of three recent roles we have worked on which were **Financial Controller, Commercial Manager** and **Development Manager**;

8

Average number of applicants when our client advertised directly

62

Average number of applicants when our client advertised the same role with 2into3